



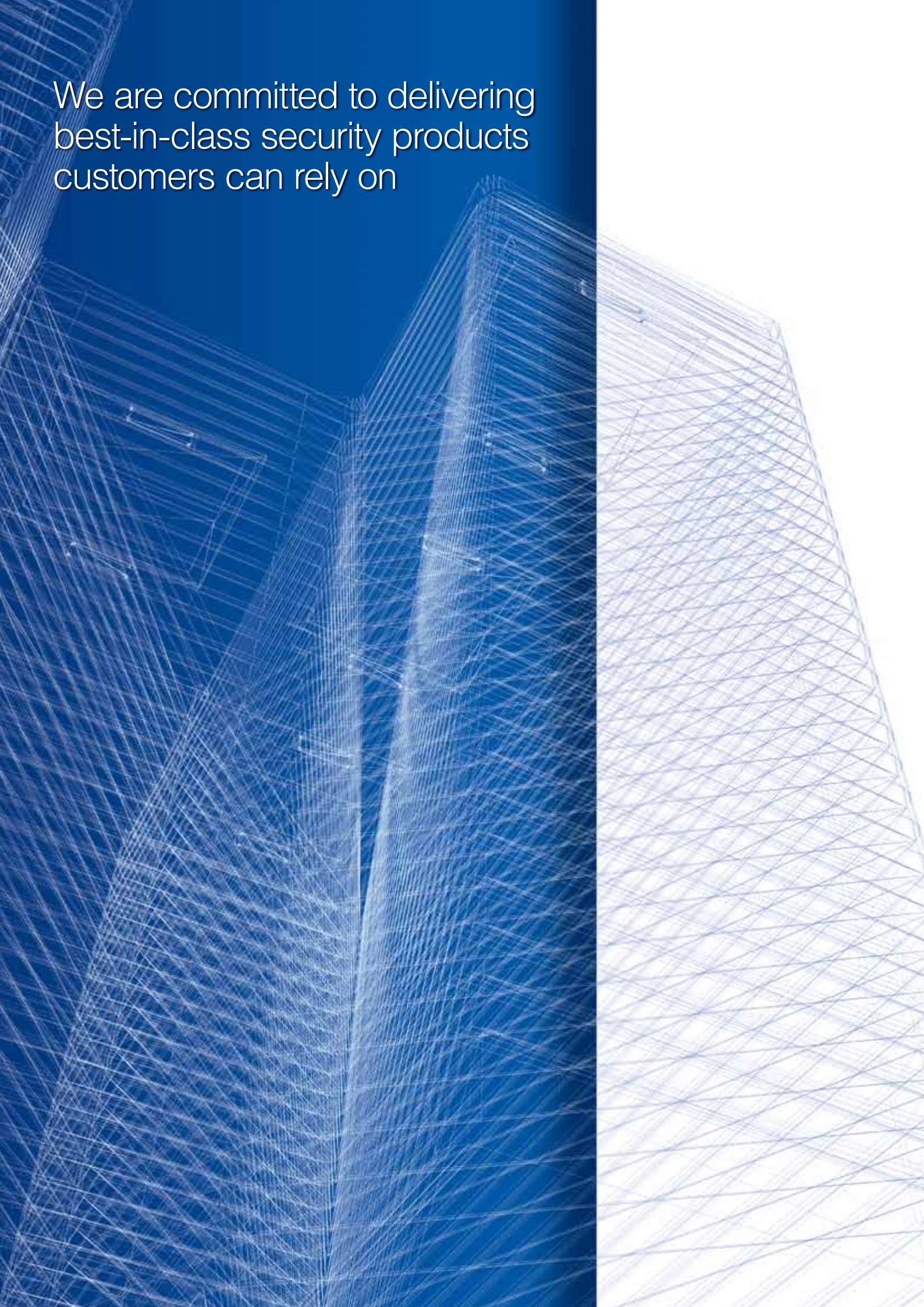
**United
Technologies**

Climate | Controls | Security

Fire & Security Products EMEA



We are committed to delivering
best-in-class security products
customers can rely on



UTC Climate, Controls & Security and Fire & Security Products EMEA

UTC Climate, Controls & Security

UTC Climate, Controls & Security is a leading provider of heating, air conditioning and refrigeration systems, building controls and automation, and fire and security systems, and is focused on meeting the growing demand for greater integration of building systems, leading to safer, high performance buildings. UTC Climate, Controls & Security is a unit of United Technologies Corp. (NYSE: UTX), a leading provider to the aerospace and building systems industries worldwide.

- **Global Headquarters in Farmington, Connecticut**
- **Europe, Middle East, Africa (EMEA) Headquarters in Paris**

Fire & Security Products Europe, Middle East, Africa (EMEA)

As part of UTC Climate, Controls & Security, the Fire & Security Products EMEA division provides a broad range of innovative electronic security and fire safety solutions that help secure and protect people, assets, communities and infrastructures. Our employees share a commitment to help create safe and secure environments for everyone. With an extensive portfolio of products, including fire detection, intrusion detection, access control and video surveillance, Fire & Security Products EMEA is well-positioned to meet the needs of a broad range of customers.

- **Headquarters in Brussels**
- **Presence in 26 countries**
- **President: Otto de Bont**

Local support, global reach

Fire & Security Products EMEA manufactures and distributes electronic fire and security products and solutions with sales and support operations across the region. Fire & Security Products EMEA is represented in 26 countries and supports customers in local languages with a strong knowledge of local approvals, public services, insurance and general market requirements.

Bahrain: **Manama**
Belgium: **Brussels, Roeselare**
Denmark: **Copenhagen**
France: **Paris, Aix-en-Provence, Lille, Lyon**
Finland: **Helsinki**
Germany: **Neuss**
Hungary: **Budapest**
Ireland: **Dublin**
Italy: **Milan, Florence, Padua, Rome, Udine**
Jordan: **Amman**
Lebanon: **Beirut**
Netherlands: **Weert, Rotterdam**
Norway: **Oslo**

Poland: **Gdansk, Warsaw, Poznan**
Portugal: **Lisbon**
Qatar: **Doha**
Romania: **Bucharest**
Russia: **Moscow**
Saudi Arabia: **Jeddah, Riyadh, Damam**
South Africa: **Cape Town, Johannesburg**
Spain: **Barcelona, Madrid, Seville**
Sweden: **Stockholm**
Switzerland: **Lausanne**
Turkey: **Istanbul**
U.A.E.: **Dubai**
United Kingdom: **Dartford, Milton Keynes**



Product portfolio

Fire & Security Products EMEA offers a comprehensive range of electronic security, fire and life safety products through trusted brands including Aritech, NetworX, Lenel, Ziton, Kilsen, EST, TruVision, IFS and Supra. Our robust product offering is designed to protect and secure businesses, homes and people with a full spectrum of security, fire and life safety applications that lead the industry in innovation and reliability.

Intrusion detection

Our reputation for Aritech intrusion detection technology is unsurpassed. Our extensive detection and alarm panel portfolio delivers precise and reliable intrusion detection and alarm reporting for a wide range of applications, even in difficult conditions.

Video surveillance

We offer a full range of commercial and enterprise video surveillance solutions: local, distributed and centralised digital recording, indoor and outdoor PTZ, dome and fixed cameras and all other accessories needed to build analogue, hybrid or full IP video solutions.

Transmission

Our IFS product range offers a full portfolio of video, data and audio transmission solutions including single mode or multi-mode fiber network components, media converters, network switches and UTP communication devices.

Access control and key management

Our Lenel access control portfolio ranges from hardware solutions embedded with intrusion detection to software solutions with integrated video, and is scalable from small to multi-site and multi-national environments. The Supra key management solutions such as mechanical key boxes for small business applications or high-end electronic systems complement this offering.

Fire detection

Our fire detection product portfolio features state-of-the-art detection sensors and high quality alarm control systems, which can easily be integrated with each other. All fire detection solutions are geared towards extinguishing systems using water, foam or gas.



Committed to compliance and local regulations

In response to an increasingly challenging regulatory environment, Fire & Security Products EMEA ensures that its product range evolves accordingly in order to meet EN and local security approvals, such as:

- **Europe: EN50131-1, EN50136, EN54-series, CPD**
- **Belgium: INCERT, BOSEC**
- **Czech Republic: NBU_CZ**
- **France: NFA2P**
- **Germany: VdS**
- **Hungary: MABISZ**

- **Italy: IMQ**
- **The Netherlands: REQ**
- **Poland: Techom**
- **Scandinavia: F&P, FG, SBSC**
- **Slovakia: NBU_SL**
- **UK: PD6662:2010, ACPO/BS8243**
- **US: CSFM, FCC, FM, IC, UL, ULC**

Solutions designed to meet all needs

Security starts long before the first detector, card reader or camera is installed. It starts with a relationship – and a good relationship starts with the right partner. Fire & Security Products EMEA is a trusted partner on whom businesses and home owners can count, to assess risk levels of their sites and propose optimum solutions designed to protect people, assets, communities and infrastructures.

The perfect partner

Bringing tailored market solutions to customers is all about “solving problems”. Fire & Security Products EMEA deploys leading-edge technology to develop reliable and customised solutions. Its international Research and Development team keeps abreast of technology developments in order to provide best-fit and cost effective solutions.

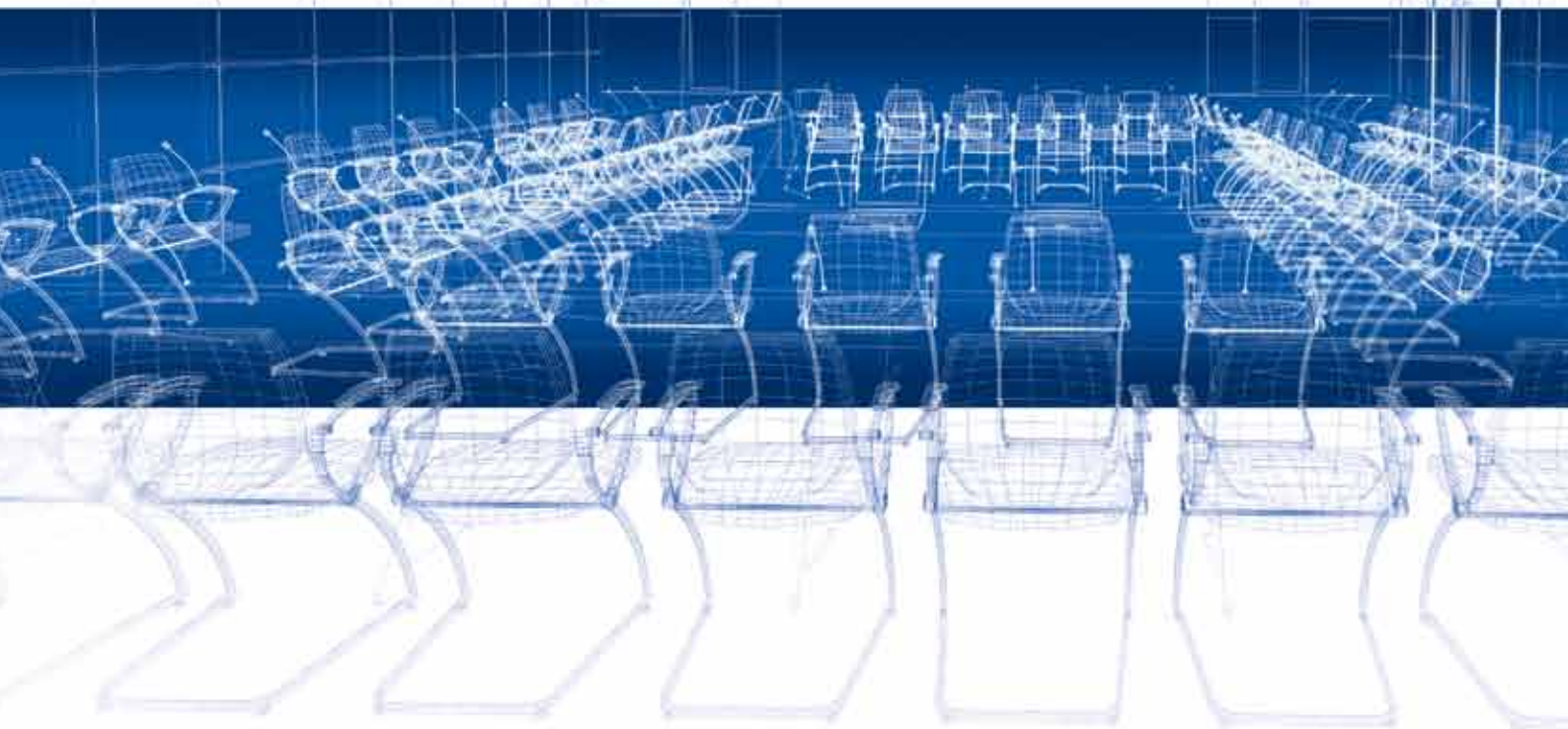
Training University

Products and solutions from Fire & Security Products EMEA are continuously improving with new features and functionalities. Recognising the importance of sharing knowledge and expertise, our Training University offers a wide range of highly informative and in-depth training courses.

Our trainers are industry experts with thorough product knowledge and field experience and our training facilities are equipped with modern infrastructure and tools. Every technical training is supported with product panels for each participant.

Our courses provide the opportunity to learn all about the products while refreshing an understanding of underlying technologies, and certification provides a competitive advantage for the success of customers' businesses.

Get trained!
www.utcfsuniversity.eu



Pro Express

One address, one-stop shop, Pro Express offers convenience for local security professional installers, answering their needs by offering easy access to a selected range of electronic security products in a business-to-business service outlet.



Pro Express carries a permanent stock of high volume items, provides on-location technical product support and assistance with security projects, and accommodates a live product demonstration area. Our Pro Express technical advisors are there to help with product knowledge, field and project experience.

The Pro Express state-of-the-art demo room provides the ideal setup to discuss projects with our security specialists, and simulate specific design requirements or product functionality.



References

Fire & Security Products EMEA has become a trusted partner for national and multinational companies serving a broad range of market segments. We work closely with our customers to understand continuously changing needs and provide solutions, via our extensive partner network.

We fine-tune concepts and product solutions to meet customers' requirements, independent of site size, architecture, location or activity and we are proud to share key case studies upon request.



Aviation



Entertainment



Banking



Government



Commercial Properties



Healthcare



Education



Hotels



Logistics



Manufacturing



Residential



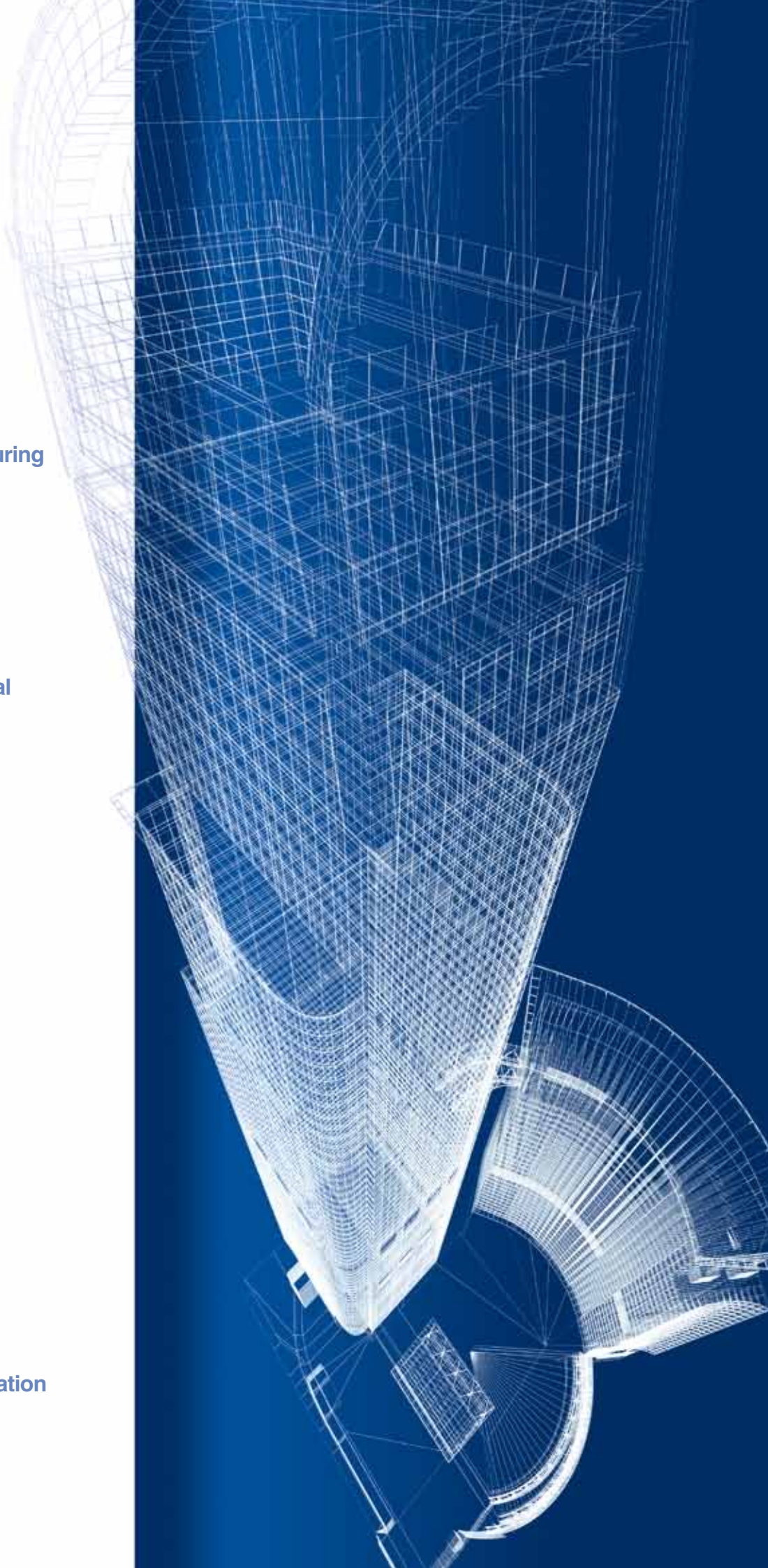
Retail



**Telecom
& Utility**



Transportation





United Technologies

Climate | Controls | Security

www.utcfssecurityproducts.eu

United Technologies (UTC) is a diversified company that provides a broad range of high-technology products and services to the global aerospace and building systems industries.

Its commercial businesses are **Otis** elevators and escalators and **UTC Climate, Controls & Security**. Its aerospace businesses are **Sikorsky** aircraft and the new **UTC Propulsion & Aerospace Systems**, which includes Pratt & Whitney aircraft engines and Hamilton Sundstrand aerospace products. The company also operates a central research organization that pursues technologies for improving the performance, energy efficiency and cost of UTC products and processes. UTC is a member of the Fortune 50, the Dow Jones Industrial Average and the Dow Jones Sustainability Indexes.

UTC Climate, Controls & Security is a leading provider of heating, air conditioning and refrigeration systems, building controls and automation, and fire and security systems, and is focused on meeting the growing demand for greater integration of building systems, leading to safer, high performance buildings.

As part of UTC Climate, Controls & Security, the **Fire & Security Products EMEA** division provides a broad range of innovative electronic security and fire safety solutions that help secure and protect people, assets, communities and infrastructures. Our employees share a commitment to help create safe and secure environments for everyone. With an extensive portfolio of products, including fire detection, intrusion detection, access control and video surveillance, Fire & Security Products EMEA is well-positioned to meet the needs of a broad range of customers.